

Bid Tabulation Worksheet: 17-012, FY17 Municipal Lease/Purchase Financing for Vehicles and Heavy Equipment

	Offeror:	First Government Lease Co.				TD Equipment Finance, Inc.				Municipal Leasing Consultants				Banc of America Public Capital Corp.			
Lease Group	Amount Financed	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback
Lease 2017-1	\$588,000.00	4-Yrs	4.6250%	\$ 163,803.55	\$ 655,214.20	4-Yrs	1.9400%	\$ 154,197.99	\$ 616,791.96	4-Yrs	2.0700%	\$ 154,685.17	\$ 618,740.68	4-Yrs	1.8254%	\$ 153,768.94	\$ 615,075.76
Lease 2017-2	\$397,458.00	6-Yrs	5.6250%	\$ 79,540.27	\$ 477,241.62	6-Yrs	2.1500%	\$ 71,316.13	\$ 427,896.78	6-Yrs	2.2600%	\$ 71,580.38	\$ 429,482.28	6-Yrs	1.9617%	\$ 70,864.72	\$ 425,188.32
Lease 2017-3	\$959,843.00	8-Yrs	6.6250%	\$ 157,632.56	\$ 1,261,060.48	8-Yrs	2.3200%	\$ 132,841.30	\$ 1,062,730.40	8-Yrs	2.2700%	\$ 132,557.15	\$ 1,060,457.20	8-Yrs	2.0841%	\$ 131,503.11	\$ 1,052,024.88
Lease 2017-4	\$1,382,457.00	10-Yrs	9.0000%	\$ 214,001.40	\$ 2,140,014.00	10-Yrs	2.4600%	\$ 157,631.51	\$ 1,576,315.10	10-Yrs	2.5600%	\$ 158,447.95	\$ 1,584,479.50	10-Yrs	2.2129%	\$ 155,623.11	\$ 1,556,231.10
Total Financing ▶	\$3,327,758.00				\$ 4,533,530.30				\$ 3,683,734.24				\$ 3,693,159.66				\$ 3,648,520.06
TOTAL Fees					\$ -				\$ 1,500.00				\$ 250.00				\$ -
TOTAL Payback					\$ 4,533,530.30				\$ 3,685,234.24				\$ 3,693,409.66				\$ 3,648,520.06

FEES: (none)
Exceptions: (NONE)

FEES: 1 @ \$1,500.00 Escrow Fee
Exceptions: (NONE)

FEES: 1 @ \$250.00 Escrow Fee
Exceptions: (NONE)

FEES: (none)
Exceptions: (Yes, see bid.)

	Offeror:	BB&T Governmental Finance				U.S. Bancorp Government Leasing & Finance, Inc.				Bank Funding, LLC				Suntrust			
Lease Group	Amount Financed	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback
Lease 2017-1	\$588,000.00	4-Yrs	1.7400%	\$ 153,449.65	\$ 613,798.60	4-Yrs	1.7880%	\$ 153,629.12	\$ 614,516.48	4-Yrs	2.0100%	\$ 154,460.24	\$ 617,840.96	4-Yrs	0.0000%	\$ -	\$ -
Lease 2017-2	\$397,458.00	6-Yrs	1.9600%	\$ 70,860.76	\$ 425,164.56	6-Yrs	2.0410%	\$ 71,054.72	\$ 426,328.34	6-Yrs	2.1600%	\$ 71,340.13	\$ 428,040.78	6-Yrs	0.0000%	\$ -	\$ -
Lease 2017-3	\$959,843.00	8-Yrs	2.1200%	\$ 131,706.51	\$ 1,053,652.08	8-Yrs	2.2170%	\$ 132,256.28	\$ 1,058,050.21	8-Yrs	2.2400%	\$ 132,386.80	\$ 1,059,094.40	8-Yrs	0.0000%	\$ -	\$ -
Lease 2017-4	\$1,382,457.00	10-Yrs	2.2400%	\$ 155,843.06	\$ 1,558,430.60	10-Yrs	2.3530%	\$ 156,760.35	\$ 1,567,603.50	10-Yrs	2.3300%	\$ 156,573.42	\$ 1,565,734.20	10-Yrs	0.0000%	\$ -	\$ -
Total Financing ▶	\$3,327,758.00				\$ 3,651,045.84				\$ 3,666,498.53				\$ 3,670,710.34				\$ -
TOTAL Fees					\$ -				\$ -				\$ 2,500.00				\$ -
TOTAL Payback					\$ 3,651,045.84				\$ 3,666,498.53				\$ 3,673,210.34				\$ -

FEES: (none)
Exceptions: (NONE)

FEES: (none)
Exceptions: (NONE)

FEES: 1 @ \$1,000.00 Escrow Fee
1 @ \$1,500.00 Other-Doc-Prep Fee
Exceptions: (Yes, see bid.)

NOTE: NON-RESPONSIVE-did not return any of our mandatory bid submittal forms.