

Bid Summary Worksheet: 18-019, FY18 Municipal Lease/Purchase Financing for Vehicles and Heavy Equipment

Lease Group	Amount Financed	Offeror: First Government Lease Co.				Bank Funding, LLC				PNC Equipment Finance, LLC				Banc of America Public Capital Corp.			
		Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback
Lease 2018-1	\$300,000.00	4-Yrs	6.0000%	\$ 86,967.46	\$ 347,869.84	4-Yrs	2.8300%	\$ 80,380.27	\$ 321,521.08	4-Yrs	3.0000%	\$ 80,708.11	\$ 322,832.44	4-Yrs	2.7775%	\$ 80,279.13	\$ 321,116.52
Lease 2018-2	\$975,365.00	6-Yrs	7.0000%	\$ 206,234.44	\$ 1,237,406.64	6-Yrs	3.1300%	\$180,826.49	\$ 1,084,958.94	6-Yrs	3.2400%	\$181,484.76	\$ 1,088,908.56	6-Yrs	2.9052%	\$179,484.62	\$ 1,076,907.70
Lease 2018-3	\$1,975,978.00	8-Yrs	8.0000%	\$ 348,078.23	\$ 2,784,625.84	8-Yrs	3.3700%	\$285,901.08	\$ 2,287,208.64	8-Yrs	3.4000%	\$286,859.10	\$ 2,294,872.80	8-Yrs	3.0029%	\$281,525.13	\$ 2,252,201.04
Lease 2018-4	\$1,600,826.00	10-Yrs	12.0000%	\$ 291,684.67	\$ 2,916,646.70	10-Yrs	3.5600%	\$193,068.07	\$ 1,930,680.70	10-Yrs	3.7000%	\$194,430.84	\$ 1,944,308.40	10-Yrs	3.1025%	\$188,648.63	\$ 1,886,486.30
Total Financing	\$4,852,169.00				\$ 7,286,549.02				\$ 5,624,369.36				\$ 5,650,922.20				\$ 5,536,711.56
TOTAL Fees					\$ -				\$ 1,000.00				\$ 250.00				\$ -
TOTAL Payback					\$ 7,286,549.02				\$ 5,625,369.36				\$ 5,651,172.20				\$ 5,536,711.56

FEES: (none)
Exceptions: (NONE)

FEES: 1 @ \$1,000.00 Escrow Fee
Exceptions: (Yes, see bid submittal.)

FEES: 1 @ \$250.00 Escrow Fee
Exceptions: (Yes, see bid submittal.)

FEES: (none)
Exceptions: (Yes, see bid submittal.)

Lease Group	Amount Financed	Offeror: BB&T Governmental Finance				U.S. Bancorp Government Leasing & Finance, Inc.				Suntrust				City National Capital Finance			
		Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback
Lease 2018-1	\$300,000.00	4-Yrs	2.6900%	\$ 80,110.68	\$ 320,442.72	4-Yrs	2.7930%	\$ 80,308.99	\$ 321,235.96	4-Yrs	0.0000%	\$ -	\$ -	4-Yrs	0.0000%	\$ -	\$ -
Lease 2018-2	\$975,365.00	6-Yrs	2.8500%	\$ 179,155.82	\$ 1,074,934.92	6-Yrs	2.9710%	\$179,876.92	\$ 1,079,261.52	6-Yrs	0.0000%	\$ -	\$ -	6-Yrs	0.0000%	\$ -	\$ -
Lease 2018-3	\$1,975,978.00	8-Yrs	2.9800%	\$ 281,253.25	\$ 2,250,026.00	8-Yrs	3.1420%	\$283,179.35	\$ 2,265,434.76	8-Yrs	0.0000%	\$ -	\$ -	8-Yrs	0.0000%	\$ -	\$ -
Lease 2018-4	\$1,600,826.00	10-Yrs	3.0800%	\$ 188,432.63	\$ 1,884,326.30	10-Yrs	3.2790%	\$190,347.45	\$ 1,903,474.46	10-Yrs	0.0000%	\$ -	\$ -	10-Yrs	0.0000%	\$ -	\$ -
Total Financing	\$4,852,169.00				\$ 5,529,729.94				\$ 5,569,406.70				\$ -				\$ -
TOTAL Fees					\$ -				\$ -				\$ -				\$ -
TOTAL Payback					\$ 5,529,729.94				\$ 5,569,406.70				\$ -				\$ -

FEES: (none)
Exceptions: (NONE)

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Exceptions: (NONE)

NOTE: NON-RESPONSIVE-did not return any of our mandatory bid submittal forms.

NOTE: NON-RESPONSIVE-Incorrect Form Original Form Submitted, not Revised Form.

Lease Group	Amount Financed	Offeror: Carlyle Capital Markets, Inc.				TD Equipment Finance, Inc.			
		Terms	APR %	Annual \$ Payment	Total \$ Payback	Terms	APR %	Annual \$ Payment	Total \$ Payback
Lease 2018-1	\$300,000.00	4-Yrs	0.0000%	\$ -	\$ -	4-Yrs	0.0000%	\$ -	\$ -
Lease 2018-2	\$975,365.00	6-Yrs	0.0000%	\$ -	\$ -	6-Yrs	0.0000%	\$ -	\$ -
Lease 2018-3	\$1,975,978.00	8-Yrs	0.0000%	\$ -	\$ -	8-Yrs	0.0000%	\$ -	\$ -
Lease 2018-4	\$1,600,826.00	10-Yrs	0.0000%	\$ -	\$ -	10-Yrs	0.0000%	\$ -	\$ -
Total Financing	\$4,852,169.00				\$ -				\$ -
TOTAL Fees					\$ -				\$ -
TOTAL Payback					\$ -				\$ -

NOTE: NON-RESPONSIVE-Incorrect Form Original Form Submitted, not Revised Form.

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